

DAVIS BRIEF

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EXPERIENCE

LevelTen Energy, New York, NY
Transactions Manager

Oct 2023 – Aug 2025

Transactions

- Deal manager for over \$1.5bn of power purchase agreements between a major tech offtaker and multiple sellers
 - Single point of contact for all deal activity from process launch through negotiations and final execution
- Served as primary commercial intermediary on \$235mm of long term power purchases for two Fortune 500 buyers
- Generated \$4.9mm in transaction fees in 1 year and 9 months, ~35% above personal KPI
- Managed 12 executed transactions, 5 sell-side processes, and 12 buy-side procurement requests
- Identified & conducted diligence on 245 projects to successfully initiate 37 bilateral introductions

Leadership

- Manage buy-side transactions for 4th largest global clean energy buyer (~50% of deals done through LevelTen)
- Responsible for all transactions done through LevelTen for largest integrated energy company in the U.S.
- Speaker at Infocast's Western Markets Conference: Procurement in a Post-Inflation Reduction Act Landscape

AES Clean Energy, Salt Lake City, UT
Team Lead, Structured Origination

July 2020 – Sept 2023

Buy-Side Transactions

- Led diligence on national asset search resulting in 2 executed buy-side Power Purchase Agreements
- Coordinated team of 27 to build evaluation framework and generate diligence reports for national asset search
- Regularly led 1:1 diligence meetings with external senior executives
- Direct experience supporting and leading negotiations on 4 buy-side deals with 6-9 month transaction cycles

Sell-Side Transactions

- Supported sales on 6 long term contracts totaling over \$1.1 billion of contract value with 3-9 month transaction cycles
- Structured and presented solar and wind project portfolios to 40+ unique counterparties
- Supported deal evaluation with revenue forecast models, market analysis, diligence materials, and customer research
- Prepared term sheet and contract redlines during negotiation phase

Leadership

- Sole Commercial Team member selected for Emerging Leaders Program, a fast-track to management plan
- Served as a keynote speaker on Structured Products to Hawaii Public Utilities Commission

Commonex LLC, Salt Lake City, UT
Owner

Nov 2021 – Nov 2022

- Formed and licensed a B2C retail liquidation company sourcing all products through local surplus as a hobby
- \$60k+ in revenue through online and in person sales channels including Amazon, Ebay, & Facebook Marketplace
- 1.98x MOIC achieved by targeting high margin household products
- Over 1,500 individual units sold averaging \$40 per order, ranging from retail goods to luxury furniture

EDUCATION

Dartmouth College, Hanover, NH
Bachelor of Arts, Environmental Science

June 2020

Athletics: D1 Varsity Football 3-Year Starter, 2019 Ivy League Football Champion, Former Guinness World Record Holder
Activities: Contemporary Music Group, Performing Rock Band, Refugee Center Volunteer

SKILLS & INTERESTS

Computer/Technical: Basic VBA, Basic SQL, Microsoft Excel, Microsoft PowerPoint, Salesforce

Professional Skills: Excel Modeling, Revenue Forecasting, Infrastructure, Advanced Energy Market Knowledge, Contracts

Personal: Jazz Drums, Skiing, Golf